SPECIFICATIONS FOR
TENDER #0171-1258

SUPPLY OF ENDOSCOPY PATIENT PROCEDURE STRETcher
FOR WESTERN HEALTH

CLOSING DATE: 4 February 2013
CLOSING TIME: 11:00 AM (Newfoundland Time)
Invitation to Tender for Supply of Endoscopy Procedure Sretcher

1.0 General Provisions

1.1 Intent

This invitation to Tender is intended to obtain Supply of Endoscopy Patient Procedure Sretcher to be used in the Endoscopy Department at Western Regional Health Authority (Western Health).

This Tender is concerned with the acquisition of Supply of Endoscopy Procedure Sretcher with consideration of the following:

- Ongoing service and maintenance support.
- All manuals, documents and initial supplies.
- The right to reproduce any printed materials supplied with the product for the purpose of using the product.
- Training and training manuals.
- Future enhancement availability.

1.1.1 Western Health reserves the right to order additional units at the same price for a period up to and including 31 December 2013. Other Health Boards within Newfoundland and Labrador may avail of this tender as needed.

1.2 Client Background

Western Health was established in 2005 by the Government of Newfoundland and is responsible for the delivery of Health and Community Services in the Western Region.
1.3 Vendor Response
1.3.1 Vendor’s tender must contain an Executive Summary which shall contain:
   a. A brief description of the product being quoted.
   b. The name, title and address of the Vendor’s representative responsible for the preparation of the Tender.

1.3.2 All prices quoted for goods and services must be specified in Canadian dollars, FOB. All Tenders will be held to be valid for ninety (90) days following the Tender closing date.

1.3.3 Tenders must be received in full on or before the exact closing time and date indicated. TENDERS RECEIVED AFTER THAT TIME WILL NOT BE CONSIDERED.

1.3.4 All costs relating to the work and materials supplied by the Vendor in responding to this Invitation to Tender must be borne by the Vendor.

1.4 Release of Information
1.4.1 While Tender is Open:
   The names of individuals or companies who have picked up the tender documents will be released for construction tenders only.

   Individual Authorities may determine that this information will not be released in situations where it is not in the best interest of the Authority to do so.

   Upon request, this information may be released to designate(s) of the Newfoundland and Labrador Construction Association (NLCA) only. The designate(s) will be agreed upon by the Authorities and the NLCA.

   This information will be released upon request from the NLCA designate(s) at a maximum once per week.

   No information will be released in the seven calendar days preceding tender opening.

1.4.2 At Tender Opening:

   1. The names of the bidders, and overall bid price(s) will be read out.

   2. Where the overall bid price(s) cannot be readily determined, no pricing will be released.
1.4.3 **After Tender Opening:**

1. No further information will be released until after the contract is awarded.
2. After award, only the name and bid price of the successful bidder will be made available.
3. Information will be made available for a 90 day period only.
4. Successful Awards will be posted on Web Site.

1.5 **Communication During Tendering**

1.5.1 All communications with Western Health with respect to this invitation to Tender must be directed in writing to the attention of:

   Mr. Paul Wight  
   Regional Purchasing Manager  
   Western Health  
   P.O. Box 2005  
   1 Brookfield Avenue  
   Corner Brook, Newfoundland  
   A2H 6J7  
   Tel: (709) 637-5511  
   Fax: (709) 637-5030  
   Email: paulwight@westernhealth.nl.ca

1.5.2 Western Health may, during the assessment period, request meetings with the Vendors to clarify points in the Tender. No changes by the Vendor will be permitted after the Tender closing date.

1.5.3 Faxed Tender responses will be accepted with the condition that the original Tender documents are received at Western Health’s Materiels Management Department no later than **Five** working days following the Tender closing date.

1.5.4 All bids must be sent in a sealed envelope clearly marked with Tender Name and Number to: Materiels Management Department, Western Health, Western Memorial Regional Hospital, First Floor, P.O. Box 2005, Corner Brook, NL A2H 6J7.

1.5.5 Bids submitted by electronic transmission (e-mail) will not be accepted.

1.5.6 Companies submitting fax Tenders are doing so at their own risk and the fax Tender must be at the public opening as specified in the Tender information. This Authority will not be responsible for in-
house courier services if companies submit quotations by fax machine. The time stated on the fax Tender will become null and void since it is the responsibility of the company placing the Tender to have their Tender at the public opening, therefore, this Authority will not be responsible for any damages or liabilities.

1.5.7 In order to contribute to waste reduction and promote environmental protection, the Western Health will endeavour to acquire goods and services that support these principles, therefore, product(s) quoted should include:

- maximum level of post-consumer waste and/or recyclable content
- minimal packaging
- minimal environmental hazards
- maximum energy efficiency
- potential for recycling
- disposal costs
- must not reduce the quality of the product required or affect the intended use of the product
- must not significantly impact the acquisition cost

1.6 **Tender Acceptance**

1.6.1 Any acquisitions resultant from this invitation to Tender shall be subject to the Public Tendering Act.

1.6.2 The Tenders shall be opened in the Private Dining Room at The Western Memorial Regional Hospital on the scheduled date and time.

1.6.3 Any Tender may be accepted in whole or in part. The lowest Tender may not necessarily be accepted and Western Health reserves the right to cancel the Tender call. Western Health shall not be held responsible or liable for the payment of any costs that are incurred by the bidder in preparing a Tender in response to this invitation to Tender.

1.7 **Warranty**

1.7.1 The Vendor shall warrant that the product supplied to Western Health shall equal the published specifications.

1.7.2 Vendor shall indicate the individual who will be providing the service and the nearest service location.

______________________  _____________________
2.0 Product Specifications

2.1 The Endoscopy Procedure Stretcher must meet or exceed the following specifications:

- The must be a portable Procedure Stretcher with minimum 5 inch one step locking casters and it must be approved for use in Canada and have all applicable Licenses.
- The table must be suitable for the intended use and be approved as such by the Health Professionals of the Endoscopy Department of Western Health. A demonstration and trial of the product may be required.
- The Stretcher must have powered functions to raise and lower the table with minimum range from a low position of 24” to a Height of 39”.
- The Table must be radio translucent and have a powered top slide platform that will permit full C-Arm 100% coverage of patients.
- The table must have a minimum 12 inch lateral tilt.
- The Table must have removable lightweight leg section and attachable leg supports that can be easily adjusted for patient comfort and to enable endoscopy procedures.
- The top mattress section length must be minimum 80 inches.
- The top mattress width must be minimum 23.5 inches.
- The mattress depth must be minimum 3 inches.
- The Stretcher must have patient weight capacity 550 lbs.
- Please accessory list accessories available and pricing.

3.0 Presentation / Training / Service

3.1 Presentation
A presentation of the Tender and / or a demonstration of the product / system shall be provided, if requested, at the Vendor’s expense.

3.2 Training
3.2.1 The successful Vendor shall provide on-site training to staff in the use of the Supply of Endoscopy Procedure Table. All costs associated with this training shall be included in the total Tender price. The length of such training shall be what is reasonably required to train the users of the equipment and shall be documented.

3.3 Service
3.3.1 The Vendor shall confirm in writing that Parts and Labour will be available for the quoted system for not less than seven (7) years after the warranty period.
3.3.2 The Vendor shall provide a minimum of 2 copies each of the Operating, Parts and Service Manuals which must accompany the equipment when shipped.

4.0 **Product History and Vendor Reputation**
4.1 The Vendor shall provide a list of three (3) organizations where a similar Unit has been installed. Include a contact person for each organization.

5.0 **Financial Considerations**
5.1 All applicable taxes shall be indicated in the Tender.

5.2 The cost for installation, initial set-up and programming shall be included in the Tender price.

5.3 All costs for training shall be included in the Tender. This includes any travel, meals and accommodation.

5.4 **Terms of Payment**
The Authority agrees to pay the full invoiced amount within 30 days following acceptance of the installed system by Western Health. Acceptance testing will be completed within 30 days following the complete installation of the system.

6.0 **Vendor Confirmation** (please sign)

I confirm that our Tender meets or exceeds the specifications detailed in this invitation to Tender. I also confirm that all specifications are included in the quoted price. Any items that are optional are noted accordingly.

Signed

Title

Company Name

Address

Phone

Please indicate pricing on basis delivered to Western Health site Corner Brook, Newfoundland.

Tender Price $ ___ Please indicate price for the unit and list accessories separately

And indicate if Tax Extra: Yes _____ No ____
**TENDER CHECKLIST**

**TENDER #0171-1258**

**DID YOU INCLUDE**

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<th>Question</th>
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<tr>
<td>HAS TENDER SUBMISSION BEEN SIGNED</td>
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<tr>
<td>COPY OF REQUIRED TENDER DOCUMENTS</td>
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<td>COPY OF BROCHURES (IF REQUESTED)</td>
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<td>COPY OF WCB LETTER OF GOOD STANDING (IF REQUIRED)</td>
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<td>COPY OF PROOF OF INSURANCE (IF REQUIRED)</td>
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<td>AMOUNT OF TAX NOTED ON REQUEST FOR QUOTATION FORM</td>
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<td>OPTIONAL PRICING FOR TRAINING INCLUDED</td>
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**NOTE:** TENDER RESPONSES MAY BE REJECTED IF YOU ANSWER “NO” TO ANY OF THE ABOVE QUESTIONS.